Guide to Stories Which Ran In the NEWS In 1968

Editor's Note: Following is a listing of some of the stories and articles which appeared in the NEWS during 1968. This is by no means a complete summary of all articles, but rather some of the more significant stories.

Heating/Cooling

Commercial

National Geographic Uses Heat Recovery Principle, Jan. 15, p. 39.
Having No Real Problem With Rooftop Multizone Units, Manufacturers Say. Feb. 12, p. 4.
Package Unit Protects Offshore Radio Transmitter, Feb. 19, p. 21.
Total Electric System Using Heat Pumps Will Heat, Cool New Westinghouse Bldg. By C. Dale Mericle. Mar. 4, p. 20.
High Velocity Air Conditions 50-Story Office Building in NYC. Mar. 11, p. 28.
Dallas Prepares Schools for Air Conditioning. Mar. 18, p. 42.
Prize-Winning Bull Is Pampered with Air Conditioned, Carpeted Barn. Mar. 25, p. 5.
Savings Possible with Total Energy Plants Outlines for Boston Architects, Engineers ... By C. Dale Mericle. Mar. 25, p. 22.
Cool Sow's Nose Makes For Silk Purse Profits. Apr. 1, p. 6.
Solar Control Film Cuts Cooling Costs 20%. Apr. 1, p. 16.
Underground Air Conditioning Cools Historic Court House. Apr. 22, p. 28.
Regenerator Saves 30 Tons of Cooling. Apr. 22, p. 28.
'Talking Typewriter' Needs Close Environmental Control. Apr. 22, p. 28.
Westinghouse Headquarters Uses Heat Pumps, High Lighting Levels. May 6, p. 20.
U. S. Steel Building Will Use VAV System. May 6, p. 20.
What They're Saying, Doing ... Reader Gets Advice on Ways to Dry Rugs and Carpets. May 13, p. 36.
Buffalo OHI To Convert Motel To Total Energy. May 20, p. 1.
Air Conditioning a Drive-In Theater, May 20, p. 20.
Consumer Attitudes On Central Cooling Remain Unchanged Despite Increased Acceptance By Frank J. Versagi. June 10, p. 6.
Sea Water to Heat and Cool Sydney's $A50 Million Opera House. June 17, p. 17.
Gas Radiant Heating Units Protect Orchards From Frost. June 17, p. 26.
Sophisticated Surgery Calls For More Isolated Air Conditioning Systems. July 8, p. 4.
Replica of Racing Schooner Features Hydronic Heating. July 29, p. 33.
Computers Play Major role In Big Cooling Project in Australia. Aug. 5, p. 22.
Insulation Surrounds but Doesn't Touch Steam Lines for Project's Heating System. Aug. 19, p. 13.
Unique Liquid Recirculating System Provides Wide Range of Conditions For 42 Environmental Chambers ... By C. Dale Mericle. Sept. 9, p. 24.
New York City Considers OK On Combination Condensers. Sept. 9, p. 34.
$1 Billion Hydronics Market by 1972. Burnham Corp. Forecasts More Engineered Systems. Sept. 16, p. 1.
All-Electric Decentralized System Chosen for 5 Houston Motor Hotels. Oct. 7, p. 33.
Philadelphia Eyes 'Systems Approach' for Schools; Others Tell Experiences. By C. Dale Mericle. Oct. 14, p. 24.
Phytotron Provides Close Environmental Control for Plant Study Projects. Nov. 18, p. 12.

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First Day at Symposium – Special Efforts Needed to Get Government Acceptance of Cooling Low-Income Housing By Phil B. Redeker. Feb. 12, p. 17.
Sears Recalls Potentially Unsafe Gas-Fired Baseboard Heaters. Feb. 19, p. 1.
What They're Saying, Doing ... The Gas-Electric Heating Battle (an address By Lee M. Liberman, LacLede Gas Co.). Mar. 11, p. 36.
LP Gas Marketers Eye Air Conditioning. Mar. 25, p. 27.
Steam Atomizers Control Superheat on Rochdale System. Apr. 8, p. 22.
NOFI Talks Deal With New Product Developments ... By C. Dale Mericle. May 13, p. 1.
Easy Financing of Home Cooling, Electric Heat Offered In D. C. May 27, p. 1.
Residential Market Still Gets 70% of Unitary Shipments – ARI. July 29, p. 14.
Watch Hydronic Heat, 'Space-Pak' Cooling Installed In One Day. Sept. 16, p. 24.
Fumes Kill; Chimneys Blamed. Oct. 14, p. 21.
Apartment Dwellers Want Cooling. By Phil B. Redeker. Nov. 11, p. 1.
Central Cooling Is Better. Nov. 11, p. 1.
Airtemp Gets URBS Nod. By Frank J. Versagi. Nov. 18, p. 1.

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Study Develops 'Floating City' Concept with Central Plant Heating, Cooling. Nov. 18, p. 3.

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Cooling Towers Save Cleaners $500 (95% of Water Saved). Mar. 18, p. 33.
1968 Plant Show Indicates Increasing Interest in Industrial Air Conditioning. By C. Dale Mericle. Apr. 8, p. 31.
Precise Control of Temperature Involves Several Factors, Plant Engineers Told. Apr. 8, p. 31.
Renovation Programs Require Consideration of Many Factors. Apr. 15, p. 28.
Heat Recovery May Be Key To Open Vast Industrial Air Conditioning Market. May 20, p. 32.
Packaged Computer Environment for New Brewery Installation. June 24, p. 13.
Phoenix Firm to Make Gas Engine-Driven Air Conditioning Units. Aug. 12, p. 1.
Bell Plan to Convert to ESS Dialing Means Big Cooling Market. By C. Dale Mericle. Aug. 19, p. 1.

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Despite Drop In Car Sales Auto Cooling Grows (Editorial). Apr. 1, p. 18.
Auto Air Conditioning Adds Only $21 To Operating Cost of Fleet Cars. By C. Dale Mericle. Apr. 1, p. 34.
Prices Rose But Sales Climbed For Auto Air Conditioners In 1967. Apr. 1, p. 36.
50 'Metroliners' on N.Y.C. – D. C. Run Get 12-Ton Cooling System. May 13, p. 2.
New Ford Lab To Test Integrated System. May 13, p. 29.
Three Police Chiefs Favor Air Conditioned Patrol Cars. Oct. 21, p. 6.

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NHAW Takes Hand at Picking A 'New Boss'. Jan. 8, p. 6.
It's Your Business . . . Business Cash Requirements Are Important. Jan. 29, p. 34.
Supreme Court and Justice Dept. Disagree on Pricing, Franchising. Feb. 5, p. 5.
At the Show – Riots Not Seen as Serious Threat By Many Industry Firms. By Jim Henderson. Feb. 12, p. 6.
At the Show – Firms In Ghettos Describe Relations as Good. Feb. 12, p. 6.
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Most Complaints Under Wage & Hour Act Are Filed by Competitors and Employees. Feb. 12, p. 29.
Are You Overpaying Workmens Compensation? Feb. 12, p. 43.
How To Prove a Fidelity Loss. Feb. 12, p. 46.
Lawyer Explains Government Contract Order Change. Feb. 19, p. 14.
When Hiring Salesmen, Check on Reference as Well as References. Mar. 4, p. 17.
These Customers Syphon Off All Profits From the Heating & Cooling Contractor. Mar. 11, p. 22.
Planning Business Life Insurance For Contingencies. Mar. 25, p. 20.
What a Comptroller Can Do For Heating, Cooling Contractor. Apr. 27 p. 14.
Detroit Firm 'Totally Committed' To Computerized Mechanical System. By Gordon Duffy. Apr. 29, p. 1.
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Engineers Must Learn of Computer Progress or Be Left Behind. By Gordon Duffy. Apr. 29, p. 33.
AISA Program Seeks Uniform Industry Code Of All Products for Use in EDP Systems. By Phil B. Redeker. Apr. 29, p. 40.
Contractors Learn How To Manage by Objectives. By Gordon Duffy. May 13, p. 1.
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Insurance Today . . . Policy Changes and Decisions. May 13, p. 8.
Management Aids Highlight New MCAA Cost Control Manual. By Gordon Duffy. June 17, p. 32.
Average Sales of SMACNA Contractors Near $1 Million In '67 Survey Shows. June 17, p. 40.
It's Your Business . . . Some New IRS Rulings on Taxable Income of Nonprofit Associations. By Ralph Butz. Aug. 5, p. 19.
Eliminating Peaks and Valleys. Sept. 16, p. 11; Sept. 23, p. 28.
How The Industry Pays Its Salesmen. Sept. 23, p. 20.
Tells Wholesalers How To Realize 3% Net. Sept. 30, p. 1.
Impact of 10% "Temporary" Surcharge Tax Act. By Ralph Butz. Sept. 30, p. 12.
How To Evaluate Closely Held Stock. By Frank J. Versagi. Oct. 7, p. 12.
Criticizes Warehouse Practices, Suggests Better

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Poole & Kent Prepares for Bigger, Tougher Jobs (Part 2). By Gordon Duffy. Oct. 7, p. 22.
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(2) May 27, p. 8. Hot Water-Chilled Water Fancoil.
(3) June 3, p. 6. Unitary Heating and Cooling.
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ASHRAE Symposium on Thermal and Visual Aspects of Lighting, Heating, Cooling Systems.
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'Typical' Heating and Air Conditioning Contractor Profiles (As Drawn from the 10-Year Experience of Fails, Inc.) Jan. 8, p. 23; Jan. 15, p. 50; Jan. 29, p. 61; Feb. 12, p. 65.
Training Program for Unemployed Net 6 Mechanics for Industry. Jan. 29, p. 43.
Chicago Group Proposes Common Holdback Practice. Feb. 5, p. 1.
Planned On-Site Prefabrication Cuts Piping Cost 50% on Big Installations. By C. Dale Mericle. Feb. 5, p. 1.
N.Y. City Owes Them $40 Million, Subcontractors Charge. Feb. 26, p. 1.
GAO Will Probe Construction Procurement. Feb. 26, p. 6.
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Refrigeration Contractor Must Offer Total Mechanical Package . . . To Protect Himself. By Frank J. Versagi. May 13, p. 1.
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Helps Nicaragua Distributor Modernize Business Practices. By George M. Hanning. June 3, p. 31.
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Military Retirees Make Good Mechanics, But Where Do They Go? By George M. Hanning. July 29, p. 36.
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Report from Purdue ... Graduate Engineer Supply Failing To Keep Pace With Need,: Air Conditioning & Refrigeration Industry Attracts Few. By Phil B. Redeker. Jan 29, p. 18.
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Worthington Display Shows Homeowners How An Air Conditioning System Works. By C. Dale Mericle. July 22, p. 18.
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Supermarket Firm Plans Frozen Food Warehouses. April 22, p. 32.
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Fewer Refrigeration Distributors Do More Business. By Frank J. Versagi. July 1, p. 1.
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Wholesale Grocers – Manpower – Training – Data Processing. By Frank J. Versagi. Nov. 25, p. 13.

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Close Control, High Reliability Vital for Systems Serving Labs. By C. Dale Mericle. Apr. 1, p. 23.
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Some Warehousemen Face Demands For Costly -20°F Storage By George M. Hanning. May 20, p. 3.
Chill Pack Meats Still Await 29°F Display Case. By George M. Hanning. June 10, p. 28.
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Time, Multiple Units Edging Out Ammonia in Industrial Freezing. By C. Dale Mericle, Oct. 28, p. 12.
Firm Organized To Promote Frozen Food Handling System. Oct. 28, p. 17.

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Clip-On Refrigeration Units Protect Australian Cargoes. Jan. 15, p. 12.
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